## Salesperson Jobs in Switzerland with Free Visa Sponsorship 2024

#### **Job Location**

Switzerland

Remote work from: IN; USA; AU; NZ; DK; HK; JP; KZ; MY; SG; TW; TH; UZ; VN; AT; BY; BE; FR; DE; GR; NL; RU; ES; CH; UK; GB; DZ; KW; QA; MA; SA; MX; AE; CA; GT; DO

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#### **Base Salary**

USD 32 - USD 42

#### Qualifications

High School, 10th, 12th Pass, Graduate Depends upon Position

#### **Employment Type**

Full-time, Part-time

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### Hiring organization

Dangerfield

#### Date posted

August 12, 2024

#### Valid through

31.12.2050

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#### Description

## Salesperson

## **Job Summary:**

We are seeking a highly motivated and results-driven Salesperson to join our team in Switzerland, with free visa sponsorship for 2024. As a Salesperson, you will be responsible for generating new business leads, building strong relationships with clients, and driving sales growth in the Swiss market. If you have a passion for sales, excellent communication skills, and a strong work ethic, we encourage you to apply for this exciting opportunity.

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## **Key Responsibilities:**

- **Identify and pursue new business opportunities** through cold calling, networking, and market research to achieve sales targets
- Build and maintain strong relationships with clients, understanding their needs and providing tailored solutions to meet their requirements
- Conduct sales presentations and product demonstrations to showcase our products and services
- Negotiate and close deals to meet sales targets and revenue goals
- Collaborate with internal teams to ensure seamless delivery of products and services to clients
- Stay up-to-date with industry trends and competitor activity to maintain a competitive edge

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## Requirements:

- Bachelor's degree in Business Administration, Marketing, or a related field
- Minimum 2 years of sales experience, preferably in the Swiss market
- Fluent in German and/or French, with excellent communication and negotiation skills
- · Strong business acumen and understanding of the sales process
- · Ability to work independently and as part of a team
- Valid work permit or eligibility for free visa sponsorship in Switzerland

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### What We Offer:

- Competitive salary and commission structure
- Free visa sponsorship for 2024
- Comprehensive training and development program
- Opportunities for career growth and advancement
- Dynamic and supportive work environment

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