



<https://jobsleworld.com/jobs/sales-manager-job-in-saudi-arabia-stc-careers/>

Sales Manager

Job Location

Saudi Arabia

Remote work from: GE; USA; AU; NZ; DK; HK; JP; KZ; MY; SG; TW; TH; UZ; VN; AT; BY; BE; FR; DE; GR; NL; RU; ES; CH; UK; GB; DZ; KW; QA; MA; SA; MX; AE; CA; GT; DO

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Base Salary

USD 3,500 - USD 4,200

Qualifications

Bachelor's degree in Business Administration or related fields

Employment Type

Full-time

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Hiring organization

STC

Date posted

December 28, 2024

Valid through

31.07.2025

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Description

Sales Manager Job in Saudi Arabia

Saudi Telecom Company (STC) is seeking a dynamic and results-driven **Sales Manager** to join its team in Saudi Arabia. If you are passionate about driving sales and leading high-performing teams, this could be your opportunity to work with a renowned organization that values innovation, collaboration, and growth.

While STC prioritizes candidates from Saudi Arabia, qualified international applicants are also welcome to apply. Visa sponsorship and relocation support are available for exceptional candidates from abroad.

Details of Sales Manager Jobs in Saudi Arabia

- **Company:** Saudi Telecom Company (STC)
- **Position:** Sales Manager
- **Location:** Riyadh, Jeddah, Dammam, and Mecca
- **Qualification:** Bachelor's degree in Business Administration, Marketing, or a related field
- **Job Type:** Full-Time
- **Experience:** 5+ years of experience in sales management
- **Knowledge Required:** Sales strategies, leadership, and client relationship management
- **Age Requirement:** 28 years and above
- **Salary:** SAR 22,000–SAR 30,000 per month

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About the Job

As a **Sales Manager** at **STC**, you will lead a team of sales professionals to achieve ambitious targets and drive business growth. This role is pivotal to maintaining STC's leadership in the telecom industry by ensuring excellent customer experiences and expanding market reach.

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You will work closely with cross-functional teams, develop sales strategies, and foster relationships with key clients to deliver measurable results.

Key Responsibilities

1. Sales Leadership

- Develop and implement sales plans to achieve company goals.

- Supervise and guide sales teams to ensure performance excellence.

2. Client Relationship Management

- Build and maintain strong relationships with key clients.
- Address customer needs and provide tailored solutions.

3. Strategy Development

- Analyze market trends to identify opportunities for growth.
- Collaborate with marketing teams to align strategies and campaigns.

4. Reporting & Analysis

- Monitor sales metrics and generate performance reports.
- Use data to identify areas for improvement and set future goals.

5. Team Development

- Recruit, train, and mentor sales staff to enhance team capabilities.
- Foster a culture of innovation, accountability, and continuous learning.

Visa Sponsorship Jobs 2024

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Requirements

Educational Background

- Bachelor's degree in Business Administration, Marketing, or a related discipline.
- A Master's degree or professional certifications (e.g., Certified Sales Executive) is an advantage.

Skills

- Proven ability to lead and motivate sales teams.
- Excellent communication and negotiation skills.
- Strong analytical and problem-solving capabilities.

- Proficiency in CRM tools and sales management software.

Experience

- At least 5 years of experience in sales management or a similar role.
- Demonstrated success in meeting and exceeding sales targets.

Language Requirements

- Fluency in English is required; proficiency in Arabic is a strong plus.

Age Requirement

- Applicants must be 28 years or older.

Benefits

By joining **STC**, you will enjoy a range of benefits, including:

- **Attractive Salary:** SAR 22,000–SAR 30,000 per month, depending on qualifications and experience.
- **Visa Sponsorship:** Provided for international candidates along with relocation assistance.
- **Career Growth:** Opportunities for professional development and career advancement.
- **Health Coverage:** Comprehensive medical and wellness benefits.
- **Work-Life Balance:** Supportive environment with flexible working options.
- **Employee Discounts:** Exclusive discounts on STC products and services.

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How to Apply

To apply for the **Sales Manager** position at **STC**, follow these steps:

1. Visit the official **STC Careers** website and search for the Sales Manager role.
2. Complete the online application form and attach your updated CV and cover letter.
3. Highlight your relevant experience, achievements, and skills in your application.
4. Submit your application and wait for further communication from the recruitment team.

Note: Applications are accepted only through the official **STC Careers** portal.

In Summary

- **Position Name:** Sales Manager
- **Company:** Saudi Telecom Company (STC)
- **Location:** Riyadh, Jeddah, Dammam, and Mecca
- **Qualification:** Bachelor's degree in Business Administration or related fields
- **Job Type:** Full-Time
- **Experience:** 5+ years in sales management

- **Knowledge Required:** Sales strategies, team leadership, and client management
- **Age Requirement:** 28 years and above
- **Salary:** SAR 22,000–SAR 30,000 per month

Take the next step in your career with **STC** and be part of an organization that is shaping the future of telecommunications in Saudi Arabia. Apply now!

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