

DIAGEO

<https://jobsleworld.com/jobs/sales-executive-job-in-united-kingdom-diageo-careers/>

## Sales Executive

### Job Location

United Kingdom

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### Base Salary

USD 6,000 - USD 7,500

### Qualifications

Bachelor's Degree or equivalent experience

### Employment Type

Full-time, Part-time

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### Hiring organization

Diageo

### Date posted

December 29, 2024

### Valid through

31.07.2025

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## Description

### Sales Executive Jobs in United Kingdom

Are you looking to be part of a dynamic team with growth opportunities? We are excited to offer an incredible opportunity for motivated individuals to join Diageo Careers as Sales Executives in the United Kingdom. If you're passionate about sales, driving performance, and working with a reputable global brand, this could be your next big step! Join a team that values talent and gives you the chance to grow.

### About the Job

Diageo is looking for Sales Executives to join their expanding team in the United Kingdom. This position offers an exciting chance to work with one of the world's leading brands. You will be responsible for driving sales growth, fostering relationships with key clients, and ensuring the brand's presence in multiple locations across the UK. We encourage passionate individuals with a flair for communication to apply. The role will be based in various cities, including London, Manchester, Birmingham, and other high-density urban areas across the country.

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### Summary Overview

- **Company:** Diageo Careers
- **Positions:** Sales Executive
- **Location:** London, Manchester, Birmingham, and other cities in the UK
- **Qualification:** Bachelor's Degree or equivalent experience
- **Job Type:** Full-Time
- **Experience:** Freshers or Experienced
- **Knowledge Required:** Strong communication skills, sales skills, and product knowledge
- **Age Requirement:** 18+
- **Salary:** £25,000 – £35,000 per month (based on experience)

### Key Responsibilities

As a Sales Executive at Diageo, your responsibilities will include:

- **Sales Target Achievement:** Meeting or exceeding monthly and quarterly sales targets.
- **Client Relationship Management:** Developing and maintaining strong relationships with clients to ensure repeat business and brand loyalty.
- **Market Analysis:** Analyzing market trends and customer feedback to help adapt strategies.
- **Product Promotion:** Promoting Diageo's diverse range of products to potential clients, helping to expand brand reach.

- **Team Collaboration:** Working closely with marketing, logistics, and other departments to ensure seamless delivery and customer satisfaction.

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## Requirements

To be eligible for this position, the ideal candidate should meet the following requirements:

- **Educational Qualification:** A Bachelor's Degree or equivalent in any field.
- **Experience:** Experience in sales is preferred but not required. Freshers are welcome to apply.
- **Skills:**
  - Excellent communication and negotiation skills.
  - Strong interpersonal skills with the ability to build relationships.
  - Ability to manage time and prioritize effectively.
  - Basic knowledge of sales and marketing strategies.
- **Age:** Applicants must be 18 or older.
- **Language:** Fluent in English (spoken and written).

## Benefits

Diageo offers a wide range of benefits to its employees, including:

- **Competitive Salary:** Monthly salary based on experience, starting at £25,000.
- **Health Insurance:** Comprehensive health coverage to ensure your well-being.
- **Paid Leave:** Generous vacation and sick leave.
- **Retirement Plans:** Pension schemes for long-term financial security.
- **Bonus Schemes:** Performance-based bonuses and incentives.
- **Visa Sponsorship:** Candidates from outside the United Kingdom can apply for free visa sponsorship, including relocation assistance.
- **Career Development:** Opportunities for growth within the company, with training programs and mentorship from industry leaders.

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## How to Apply

Interested candidates are invited to submit their applications through the official Diageo careers site. Make sure to include your resume and cover letter highlighting your relevant experience and skills. We encourage local candidates from the UK to apply first, but if you are based in another country, don't worry. We offer free visa sponsorship for those who qualify and meet the job criteria.

Don't miss out on the chance to work with an iconic brand like Diageo and build a rewarding career in the sales industry. Apply today to be a part of a team that values hard work, innovation, and success.

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We look forward to receiving your application for this exciting opportunity. Take the first step towards an enriching career with Diageo today!

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