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Salesperson job in Dubai with Work Visa Guide

Job Location

Dubai

Remote work from: Dubai

Base Salary

USD 2500 - USD 3500

Qualifications

High School Graduate or Equivalent

Employment Type

Full time
Full time

Description

Job Position: Hotel Management Salesperson

Company Name: Almas Hospitality Group

Base Salary: 2500-3500 USD Monthly

Qualifications: High School Graduate or Equivalent

Experience: Minimum 1 year in Sales or Customer Service

Hiring organization

Almas Hospitality Group

Date posted

November 27, 2025

Valid through

16.05.2026

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Skills: Strong communication skills, Customer relationship management, Time management, Negotiation skills, Proficient in Microsoft Office suite, Willingness to complete training, Positive and professional demeanor

Responsibilities: Proactively generate new hotel business leads, Manage existing client accounts, Conduct sales calls and presentations, Prepare customized client proposals, Achieve monthly and quarterly sales targets.

Description:

Almas Hospitality Group, a prominent hotel management firm in Dubai, is seeking motivated and career-driven individuals for the position of Hotel Management Salesperson. This role is ideal for lower-level or slightly experienced candidates who are ready to make their mark in the dynamic Dubai hospitality market. You will be responsible for driving revenue by securing new business for our portfolio of luxury and business hotels and maintaining robust relationships with existing corporate and leisure clients. The role requires a candidate who is energetic, results-oriented, and passionate about the hotel industry. This is a crucial position where your direct efforts will contribute significantly to the group's growth and success across the UAE.

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